

Message Text

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ACTION COME-00

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P 061509Z AUG 76

FM AMEMBASSY ATHENS

TO SECSTATE WASHDC PRIORITY 6033

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E.O. 11652: N/A

TAGS: BENC, GR

SUBJECT: NAPHTHA CRACKER FOR ATHENS GASWORKS

1. EMASSY APPRECIATES USDOC NOTIFICATION OF INTERESTED FIRMS
AND HAS ADVISED GASWORKS.

2. ACCORDING TO ATHENS MUNICIPAL GASWORKS (DEFA) OFFICIALS,
PRELIMINARY FINDINGS OF SOFREGAS STUDY ON DEVELOPMENT OF GASWORKS
INDUSTRY IN ATTICA AREA INDICATE THAT ATHENS, NOW SERVED BY
INEFFICIENT COAL GAS PLANT, CAN CONSUME CONSIDERABLE QUANTITIES
OF GAS. TO BE COMPETITIVE, PROPOSED MODERN FACILITY WOULD
UTILIZE NATURAL GAS. UNTIL NATURAL GAS FACILITIES ARE CONSTRUCTED,
AFTER PROBABLY FIVE YEARS, THE PRESENT GASWORKS PLANT MUST MODERNIZE
THROUGH ESTABLISHMENT OF A LIGHT NAPHTHA CRACKING PLANT, CONSISTING
OF TWO UNITS OF 150,000 CU.M./DAY (PRODUCT CAPACITY), OR THREE
UNITS OF 100,000 CU.M./DAY.

3. WE UNDERSTAND THAT PRELIMINARY SPECIFICATIONS PREPARED
BY SOFREGAS WILL SERVE AS GENERAL TERMS OF REFERENCE FOR
PREPARATION OF REQUEST FOR PROPOSALS FOR TURN KEY PLANT.
GASWORKS OFFICIALS INDICATED THAT TENDER WILL PROBABLY NOT
CALL FOR DETAILED DESIGN SERVICES.

4. ASPROPYROGOS REFINERY CAN SUPPLY LIGHT NAPHTHA WITH SULPHUR
CONTENT OF 6PPM., BOILING POINT AT ABOUT 80 DEGREES CENTIGRADE.
NAPHTHA PRODUCED BY PAPPAS AND LATSIS REFINERIES HAS BOILING
POINT AT 150-160 DEGREES, REQUIRING DESULPHURIZATION.

5. PROPOSED PLANT WILL PRODUCE TWO TYPES (MIXTURE OF SEVERAL
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GASES) OF 4,500 KCAL/NM3, WODE INDICATOR OF 5,000 - 6,000,

COMPRESSIBLE TO UP TO 21 ATMOSPHERES. NO PLANS FOR USE OF BY-PRODUCTS EXIST.

6. GASWORKS IS UNDER PRESSURE TO COMPLETE BIDDING PROCESS AND WILL ISSUE REQUEST FOR PROPOSALS TO SELECTED FIRMS IN ABOUT THREE MONTHS. DETAILED SPECIFICATIONS WILL NOT BE ISSUED, AND PROSPECTIVE SUPPLIERS MUST SUBMIT PROPOSALS ON TURN-KEY BASIS FOR PLANTS MEETING REQUIREMENTS ABOVE. GASWORKS WOULD ALSO CONSIDER PROPOSALS FOR RECONDITIONED USED PLANT AND IS PREPARED TO ANSWER TECHNICAL QUESTIONS BY INTERESTED FIRMS.

7. INTERESTED FIRMS SHOULD CONTACT MUNICIPAL GASWORKS DIRECTLY TO DECLARE INTEREST IN PROJECT, SUBMIT QUALIFICATIONS, AND REQUEST ADDITIONAL INFORMATION IF REQUIRED.

8. IN ADDITION TO PULLMAN- KELLOGG AND STONE & WEBSTER, FLUOR AMSTERDAM OFFICE HAS EXPRESSED INTEREST AND IS IN DIRECT CONTACT WITH GASWORKS.
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